Independent Auditor's Report and Financial Statements

June 30, 2019 and 2018

# June 30, 2019 and 2018

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#### **Independent Auditor's Report**

Board of Trustees Wabash College Crawfordsville, Indiana

We have audited the accompanying financial statements of Wabash College, which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, expenses and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wabash College as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matter**

As described in Note 2 to the financial statements, in 2019, the College adopted ASU 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* Our opinion is not modified with respect to this matter.

BKD,LLP

Indianapolis, Indiana January 14, 2020

# Statements of Financial Position June 30, 2019 and 2018

|   | 2019           | 2018 -<br>Restated (Note 2) |
|---|----------------|-----------------------------|
| Assets  |                |                             |
| Cash  | \$ 5,728,724   | \$ 1,598,371                |
| Accounts receivable                           | 489,132        | 532,705                     |
| Prepaid expenses and other                    | 543,096        | 431,857                     |
| Contributions receivable                      | 18,040,405     | 16,562,757                  |
| Student loans receivable held by endowment    | 5,432,639      | 6,371,403                   |
| Investments                                   | 341,086,043    | 355,249,760                 |
| Cash surrender value of life insurance        | 2,296,955      | 2,191,058                   |
| Charitable remainder trusts                   | 24,490,536     | 23,792,445                  |
| Interest rate swap agreement                  | -              | 308,175                     |
| Property and equipment, net                   | 119,820,854    | 123,642,752                 |
| Beneficial interest in perpetual trusts       | 8,532,483      | 8,504,090                   |
| Total assets                                  | \$ 526,460,867 | \$ 539,185,373              |
| Liabilities                                   |                |                             |
| Accounts payable and accrued expenses         | \$ 1,838,023   | \$ 2,372,300                |
| Interest rate swap agreement                  | 45,887         | _                           |
| Line of credit                                | -              | 3,469,000                   |
| Long-term debt                                | 42,943,829     | 45,985,714                  |
| Accumulated postretirement benefit obligation | 9,687,752      | 9,423,277                   |
| Annuities and trusts payable                  | 6,093,106      | 5,831,658                   |
| Total liabilities                             | 60,608,597     | 67,081,949                  |
| Net Assets                                    |                |                             |
| Without donor restrictions                    | 243,449,324    | 250,603,883                 |
| With donor restrictions                       | 222,402,946    |                             |
| Total net assets                              | 465,852,270    |                             |
| Total liabilities and net assets              | \$ 526,460,867 | \$ 539,185,373              |

# Statements of Activities Years Ended June 30, 2019 and 2018

|   | Without Donor                           |                            |                |
|---|---|----------------------------|----------------|
|   | Restrictions                            | With Donor<br>Restrictions | Total          |
|   |   |                            |                |
| Revenues, Income and Other Support                    |   | _                          |                |
| Student tuition and fees                              | \$ 37,138,388                           | \$ -                       | \$ 37,138,388  |
| Grants and scholarships                               | (24,296,925)                            |                            | (24,296,925)   |
| Net student tuition and fees                          | 12,841,463                              | -                          | 12,841,463     |
| Contributions, gifts and bequests                     | 6,737,084                               | 15,150,653                 | 21,887,737     |
| Investment return designated for current operations   | 12,515,913                              | 8,286,716                  | 20,802,629     |
| Change in value of split-interest agreements          | 48,454                                  | 500,048                    | 548,502        |
| Auxiliary services                                    | 8,724,799                               | -                          | 8,724,799      |
| Other income  | 1,595,747                               | 278,237                    | 1,873,984      |
|   | 42,463,460                              | 24,215,654                 | 66,679,114     |
| Net assets released from restrictions                 | 18,232,537                              | (18,232,537)               |                |
| Total revenues, income and other support              | 60,695,997                              | 5,983,117                  | 66,679,114     |
| Expenses  |   |                            |                |
| Instruction   | 11,303,744                              | _                          | 11,303,744     |
| Research  | 1,422,923                               | _                          | 1,422,923      |
| Public service  | 3,364,562                               | _                          | 3,364,562      |
| Academic support and library                          | 4,046,041                               | -                          | 4,046,041      |
| Student services                                      |   | -                          | 9,891,848      |
|   | 9,891,848                               | -                          |                |
| Management and general                                | 5,368,952                               | -                          | 5,368,952      |
| Fundraising   | 2,715,832                               | -                          | 2,715,832      |
| Auxiliary services                                    | 4,327,243                               | -                          | 4,327,243      |
| Operations and maintenance                            | 8,271,690                               | -                          | 8,271,690      |
| Interest expense                                      | 1,601,243                               | -                          | 1,601,243      |
| Depreciation expense                                  | 5,170,435                               |                            | 5,170,435      |
| Total expenses  | 57,484,513                              |                            | 57,484,513     |
| <b>Change in Net Assets Before Other Changes</b>      | 3,211,484                               | 5,983,117                  | 9,194,601      |
| Other Changes   |   |                            |                |
| Investment return in excess of (less than) amounts    |   |                            |                |
| designated for current operations                     | (9,613,071)                             | (5,079,712)                | (14,692,783)   |
| Defined-benefit postretirement health plan - net      | , , ,                                   | ( , , , ,                  |                |
| gain (loss) arising during the period                 | (379,146)                               | _                          | (379,146)      |
| Amortization of net loss included in net              | (,,                                     |                            | (= , ,         |
| periodic pension costs                                | 770,764                                 | _                          | 770,764        |
| Amortization of prior service credit included         | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                            | 770,70         |
| in net periodic pension cost                          | (1,144,590)                             |                            | (1,144,590)    |
|   |   |                            |                |
| Change in Net Assets                                  | (7,154,559)                             | 903,405                    | (6,251,154)    |
| Net Assets, Beginning of Year, as previously reported | 250,603,883                             | 221,499,541                | 472,103,424    |
| Change in Accounting Principle                        |   |                            |                |
| Net Assets, Beginning of Year, as restated            |   |                            |                |
| Net Assets, End of Year                               | \$ 243,449,324                          | \$ 222,402,946             | \$ 465,852,270 |

| Without Donor<br>Restrictions |        | With Donor<br>Restrictions | Total            |
|-------------------------------|--------|----------------------------|------------------|
| \$ 34,988                     | ,395   | \$ -                       | \$<br>34,988,395 |
| (22,132                       | 2,324) | -                          | (22,132,324)     |
| 12,856                        |        | -                          | 12,856,071       |
| 5,923                         | ,607   | 24,532,731                 | 30,456,338       |
| 12,153                        | ,128   | 8,070,794                  | 20,223,922       |
| (220                          | ,004)  | 2,007,180                  | 1,787,176        |
| 4,810                         | ,807   | -                          | 4,810,807        |
| 1,085                         | ,405   | 10,672                     | 1,096,077        |
| 36,609                        | ,014   | 34,621,377                 | 71,230,391       |
| 16,026                        | ,744   | (16,026,744)               | -                |
| 52,635                        | ,758   | 18,594,633                 | 71,230,391       |
|                               |        |                            |                  |
| 11,053                        | ,650   | -                          | 11,053,650       |
| 1,659                         | ,172   | -                          | 1,659,172        |
| 3,707                         | ,506   | -                          | 3,707,506        |
| 4,035                         | ,313   | -                          | 4,035,313        |
| 9,012                         | ,974   | -                          | 9,012,974        |
| 5,009                         | ,054   | -                          | 5,009,054        |
| 2,585                         | ,209   | -                          | 2,585,209        |
| 2,173                         | ,369   | -                          | 2,173,369        |
| 6,805                         | ,792   | -                          | 6,805,792        |
| 893                           | ,764   | -                          | 893,764          |
| 5,396                         | ,323   | -                          | 5,396,323        |
| 52,332                        | ,126   | -                          | 52,332,126       |
| 303                           | ,632   | 18,594,633                 | 18,898,265       |
| 2,742                         | ,548   | 1,369,883                  | 4,112,431        |
| 342                           | ,571   | -                          | 342,571          |

# Statements of Expenses Years Ended June 30, 2019 and 2018

|                                 | lr | nstruction | R  | esearch | Pub | lic Service | Academic<br>upport and<br>Library | Student<br>Services |        | Auxiliary<br>Services |    | Total<br>Programs | anagement<br>nd General | Fu | ındraising | Total            | 2018<br>Totals   |
|---------------------------------|----|------------|----|---------|-----|-------------|-----------------------------------|---------------------|--------|-----------------------|----|-------------------|-------------------------|----|------------|------------------|------------------|
| Salaries and wages              | \$ | 7,959,677  | \$ | 818,949 | \$  | 844,464     | \$<br>1,600,163                   | \$<br>4,863,198     | \$     | 260,061               | \$ | 16,346,512        | \$<br>2,499,473         | \$ | 1,277,880  | \$<br>20,123,865 | \$<br>19,998,526 |
| Employee benefits and taxes     |    | 2,440,694  |    | 207,397 |     | 239,625     | 515,751                           | 1,275,491           |        | 93,198                |    | 4,772,156         | 684,657                 |    | 423,936    | 5,880,749        | 5,545,476        |
| Postage, printing and marketing |    | 40,625     |    | 3,927   |     | 40,139      | 8,809                             | 185,206             |        | 4,927                 |    | 283,633           | 217,854                 |    | 178,836    | 680,323          | 767,970          |
| Supplies                        |    | 97,061     |    | 57,011  |     | 321,965     | 540,735                           | 369,022             |        | 18,974                |    | 1,404,768         | 28,845                  |    | 12,129     | 1,445,742        | 1,510,262        |
| Books and media                 |    | 16,599     |    | 2,509   |     | 25,552      | 486,377                           | 2,512               |        | -                     |    | 533,549           | 901                     |    | 131        | 534,581          | 460,156          |
| Professional fees               |    | 1,183      |    | 37,745  |     | 631,416     | 59,323                            | 505,716             |        | 182,592               |    | 1,417,975         | 681,317                 |    | 311,313    | 2,410,605        | 2,303,062        |
| Utilities                       |    | -          |    | -       |     | 6,932       | 3,051                             | 37,618              |        | 112,138               |    | 159,739           | 131,604                 |    | 3,341      | 294,684          | 330,946          |
| Speaking fees                   |    | 17,591     |    | 18,794  |     | 46,472      | 10,437                            | 226,095             |        | -                     |    | 319,389           | 68,647                  |    | -          | 388,036          | 300,157          |
| Other fees                      |    | 483,959    |    | -       |     | -           | -                                 | 44                  |        | -                     |    | 484,003           | -                       |    | -          | 484,003          | 520,337          |
| Sporting events                 |    | -          |    | -       |     | -           | 996                               | 343,728             |        | -                     |    | 344,724           | -                       |    | -          | 344,724          | 84,171           |
| Theater productions             |    | 1,589      |    | -       |     | -           | 449                               | 21,549              |        | -                     |    | 23,587            | -                       |    | -          | 23,587           | 26,930           |
| Interest                        |    | 753,394    |    | -       |     | -           | -                                 | 535,305             |        | 312,544               |    | 1,601,243         | -                       |    | -          | 1,601,243        | 893,764          |
| Insurance                       |    | _          |    | _       |     | _           | _                                 | 139 837\$6          | 31 416 | 515.7                 | 51 |                   |                         |    |            |                  |                  |

# Statements of Cash Flows Years Ended June 30, 2019 and 2018

|  | 2019           | 2018          |
|--|----------------|---------------|
| Operating Activities   |                |               |
| Change in net assets   | \$ (6,251,154) | \$ 23,247,136 |
| Items not requiring (providing) cash flows                         | + (+,=+-,-+)   |               |
| Depreciation and amortization                                      | 5,170,435      | 5,396,323     |
| Net realized and unrealized (gains) losses on investments          | 208,040        | (17,931,296)  |
| Actuarial loss on annuity and trust obligations                    | 261,448        | 35,032        |
| Change in value of split-interest agreements                       | (698,091)      | (2,191,909)   |
| Gain on beneficial interest in perpetual trusts                    | (28,393)       | (273,618)     |
| Change in value of interest rate swap agreement                    | 354,062        | (281,976)     |
| Noncash gifts of real estate and marketable securities             | (3,666,270)    | (3,108,082)   |
| Contributions restricted for long-term investment                  | (6,953,096)    | (6,903,961)   |
| Contributions restricted for property and equipment                | (1,287,024)    | (1,351,549)   |
| Changes in   |                |               |
| Receivables  | 982,337        | 604,776       |
| Prepaid expenses, cash surrender value of life insurance and other | (217,136)      | 82,600        |
| Contributions receivable   | (1,477,648)    | (10,404,201)  |
| Accounts payable and accrued expenses                              | (534,277)      | (613,801)     |
| Postretirement benefit obligation                                  | 264,475        | (425,566)     |
| Net cash used in operating activities                              | (13,872,292)   | (14,120,092)  |
| Investing Activities   |                |               |
| Purchase of property and equipment                                 | (1,653,957)    | (1,240,955)   |
| Proceeds from disposition of property and equipment                | 305,420        | -             |
| Purchase of investments  | (242,915,378)  | (131,350,700) |
| Proceeds from disposition of investments                           | 260,537,325    | 140,955,136   |
| Net cash provided by investing activities                          | 16,273,410     | 8,363,481     |
| Financing Activities   |                |               |
| Proceeds from contributions restricted for                         |                |               |
| Investment in endowment  | 6,953,096      | 6,903,961     |
| Acquisition of property and equipment                              | 1,287,024      | 1,351,549     |
| Payments on line of credit   | (3,469,000)    | -             |
| Payments on long-term debt   | (3,041,885)    | (3,041,886)   |
| Net cash provided by financing activities                          | 1,729,235      | 5,213,624     |
| Increase (Decrease) in Cash  | 4,130,353      | (542,987)     |
| Cash, Beginning of Year  | 1,598,371      | 2,141,358     |
| Cash, End of Year  | \$ 5,728,724   | \$ 1,598,371  |
| Supplemental Cash Flows Information                                |                |               |
| Interest paid  | \$ 866,948     | \$ 695,340    |

# Notes to Financial Statements June 30, 2019 and 2018

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies

#### **Nature of Operations**

Wabash College (College) was founded in 1832 as an independent, nonsectarian, liberal arts college for men. The mission of the College is to educate men to think critically, act responsibly, lead effectively and live humanely. This is accomplished through excellence in teaching and learning within a community built on close and caring relationships among students, faculty and staff. The College's revenues and other support are derived principally from student tuition and fees, contributions and investment income.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

#### Cash

Interest-bearing and noninterest-bearing transaction accounts are subject to a \$250,000 limit on FDIC insurance per covered institution. At June 30, 2019, the College's cash accounts exceeded federally insured limits by approximately \$5,027,000.

#### Investments and Investment Return

Investments in equity securities having a readily determinable fair value and in all debt securities are carried at fair value. Investment return includes dividends, interest and realized and unrealized gains and losses on investments.

The College also invests in certain real estate, venture capital, private equity and hedge funds, natural resource and distressed debt funds, which are primarily held through limited partnerships. As discussed later in these notes, the College uses net asset value as a practical expedient to estimate the fair value of these funds. Because these investments are not readily marketable and may be subject to withdrawal restrictions, their estimated value is subject to uncertainty and, therefore, may materially differ from the value that would have been used had a ready market for such investments existed.

The College maintains pooled investment accounts for its endowment. Investment income and realized and unrealized gains and losses from securities in the pooled investment accounts are allocated quarterly to the individual endowments based on the relationship of the fair value of the interest of each endowment to the total fair value of the pooled investments accounts, as of December 31 of the prior year.

# Notes to Financial Statements June 30, 2019 and 2018

The College has significant investments in stocks, bonds and mutual funds, and is therefore subject to market, credit and interest-rate risk. Investments are made by investment managers engaged by the College and the investments are monitored by management, the College's Investment Committee and an outside investment advisor. Although the fair value of investments is subject to fluctuations on a year-to-year basis, management believes the investment policy is prudent for the long-term welfare of the College and its constituents.

#### Accounts Receivable

Student and fraternity accounts receivable are stated at the amounts billed for tuition, fees and room and board charges. The College provides an allowance for doubtful accounts, which is based upon a review of outstanding receivables, historical collection information and existing economic conditions. Student accounts receivable are due on July 15 and December 15 of each year for the Fall and Spring semesters, respectively. Accounts past due more than one semester are considered delinquent. Delinquent receivables are written off based on individual credit evaluation and specific circumstances of the student. It is the policy of the College to pursue collection of accounts unless the debt is legally discharged, at which time, the account is written off.

#### **Property and Equipment**

Expenditures of \$10,000 or more for property and equipment and which substantially increase the useful lives of existing assets are capitalized at cost. The College provides for depreciation on the straight-line method at rates designed to depreciate the cost of assets over estimated useful lives as follows:

|                         | <u>rears</u> |
|-------------------------|--------------|
|                         |              |
| Buildings               | 25-50        |
| Machinery and equipment | 3-10         |
| Vehicles                | 5-8          |

#### Long-Lived Asset Impairment

The College evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

No asset impairment was recognized during the years ended June 30, 2019 and 2018.

# Notes to Financial Statements June 30, 2019 and 2018

#### **Net Assets**

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Net assets without donor restrictions are available for use in general operations and not subject to donor restrictions. A portion of the net assets without donor restrictions is represented by a board-designated endowment. Net assets with donor restrictions are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

#### **Contributions**

Gifts of cash and other assets received without donor stipulations are reported as revenue and net assets without donor restrictions. Gifts received with a donor stipulation that limits their use are reported as revenue and net assets with donor restrictions. When a donor stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Gifts and investment income that are originally restricted by the donor and for which the restriction is met in the same time period are recorded as with donor restrictions and then released from restriction.

Gifts of land, buildings, equipment and other long-lived assets are reported as revenue and net assets without donor restrictions unless explicit donor stipulations specify how such assets must be used, in which case the gifts are reported as revenue and net assets with donor restrictions. Absent explicit donor stipulations for the time long-lived assets must be held, expirations of restrictions resulting in reclassification of net assets with donor restrictions as net assets without donor restrictions are reported when the long-lived assets are placed in service.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are reported at the present value of estimated future cash flows. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized as assets and revenue when the conditions are substantially met and the gift becomes unconditional.

# Notes to Financial Statements June 30, 2019 and 2018

#### **Collections**

The College's collections, which were acquired through purchases and contributions since the College's inception, are not recognized as assets in the statements of financial position. Purchases of collection items are reported in the year of acquisition as decreases in net assets without donor restrictions, or in net assets with donor restrictions if the assets used to purchase the items were restricted to that use by donor stipulation. Contributions of collection items are not reported in the financial statements. Proceeds from deaccessions or insurance recoveries related to collection items are reported as increases in the appropriate net asset classes.

The College's collections consist primarily of books, artwork and scientific artifacts. Each of the items is cataloged, preserved and cared for, and activities verifying their existence and assessing their condition are performed continuously. The collections are subject to a policy that requires proceeds from the disposition of collection items to be used to acquire other collection items.

#### In-Kind Contributions

In addition to receiving cash contributions, the College receives in-kind contributions of marketable securities and real estate from various donors. It is the policy of the College to record the estimated fair value of certain in-kind donations as an asset or expense in its financial statements, and similarly increase contribution revenue by a like amount. For the years ended June 30, 2019 and 2018, approximately \$3,666,270 and \$3,108,082, respectively, was received in in-kind contributions.

#### **Government Grants**

Support funded by state and federal grants is recognized as the contracted services are performed or as outlays for eligible reimbursement under the grant agreements are incurred. Grant activities and outlays are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

#### Income Taxes

The College is exempt from income taxes under Section 501 of the Internal Revenue Code and a similar provision of state law. However, the College is subject to federal income tax on any unrelated business taxable income. The College files tax returns in the U.S. federal jurisdiction.

#### Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statements of activities. The statements of expenses present the natural classification detail of expenses by function. Certain costs have been allocated among the program, management and general and fund raising categories based on the square footage of the College's facilities, estimates of time spent by College personnel and similar methods.

# Notes to Financial Statements June 30, 2019 and 2018

#### Self-Insurance

The College has elected to self-insure certain costs related to employee health and accident benefit programs. Costs resulting from noninsured losses are charged to income when incurred. The College has purchased insurance that limits its exposure for individual claims to \$130,000 with an additional \$50,000 in total of all claims in excess of \$130,000 and that limits its aggregate exposure to \$4,812,135.

#### Subsequent Events

Subsequent events have been evaluated through January 14, 2020, which is the date the financial statements were available to be issued.

# Note 2: Changes in Accounting Principle

In 2019, the College adopted ASU 2016-14, *Not-For-Profit Entities (Topic 958): Presentation of Financial Statements of Not-For-Profit Entities.* A summary of the changes is as follows:

#### Statement of Financial Position

- The statement of financial position distinguishes between two new classes of net assets—those with donor-imposed restrictions and those without. This is a change from the previously required three classes of net assets—unrestricted, temporarily restricted and permanently restricted.
- Underwater donor-restricted endowment funds are shown within the donor-restricted net asset class. This is a change from the previously required classification as unrestricted net assets. This change resulted in the reclassification of \$2,894,385 from net assets with donor restrictions to net assets without donor restrictions. This represents the June 30, 2017, balance of underwater endowments.

#### Statement of Activities

- Expenses are reported by both nature and function in one location.
- Investment income is shown net of external and direct internal investment expenses. Disclosure of the expenses netted against investment income is no longer required.

#### Notes to the Financial Statements

- Enhanced quantitative and qualitative disclosures provide additional information useful in assessing liquidity and cash flows available to meet operating expenses for one-year from the date of the statement of financial position.
- Amounts and purposes of Governing Board designations and appropriations as of the end of the period are disclosed.

# Notes to Financial Statements June 30, 2019 and 2018

### Note 3: Investments and Investment Return

Investments at June 30 consisted of the following:

|                                    | 2019           | 2018           |
|------------------------------------|----------------|----------------|
| Cash equivalents                   | \$ 18,987,803  | \$ 14,925,191  |
| Domestic common stocks             |                |                |
| Large cap                          | 10,742,574     | 8,474,322      |
| Mid cap                            | 348,331        | 340,690        |
| Small cap                          | 461,677        | 333,788        |
| Foreign common stocks              | 2,920,661      | 9,167,189      |
| Governmental securities            | 261,973        | 27,821,865     |
| Fixed income securities/funds      | 42,987,528     | 39,846,624     |
|                                    | 76,710,547     | 100,909,669    |
| Alternative investments            | -              |                |
| Hedge funds                        | 178,753,518    | 144,621,651    |
| Distressed debt securities         | 7,785,304      | 14,931,012     |
| Private equity and venture capital | 43,708,225     | 64,617,611     |
| Real estate                        | 15,695,203     | 16,217,682     |
| Natural resources                  | 18,433,246     | 13,952,135     |
|                                    | 264,375,496    | 254,340,091    |
|                                    | \$ 341,086,043 | \$ 355,249,760 |

The following schedules summarize the investment return and its classification in the statements of activities.

|   |                              | 2019           |                 |
|---|------------------------------|----------------|-----------------|
|   | Without Dono<br>Restrictions |                | Total           |
| Interest and dividend income  | \$ 3,801,160                 | 0 \$ 2,516,726 | \$ 6,317,886    |
| Net realized and unrealized gains (losses)                            | (898,318                     | 3) 690,278     | (208,040)       |
| Total investment return   | 2,902,842                    | 2 3,207,004    | 6,109,846       |
| Investment return designated for current                              |                              |                |                 |
| operations  | (12,515,913                  | (8,286,716)    | (20,802,629)    |
| Investment return less than amounts designated for current operations | \$ (9,613,071                | \$ (5,079,712) | \$ (14,692,783) |

# Notes to Financial Statements June 30, 2019 and 2018

|  |    |                         |    | 2018                     |    |                    |
|--|----|-------------------------|----|--------------------------|----|--------------------|
|  |    | out Donor<br>strictions |    | ith Donor<br>estrictions |    | Total              |
|  |    |                         |    |                          |    | . o.u.             |
| Interest and dividend income   | \$ | 3,848,980               | \$ | 2,556,077                | \$ | 6,405,057          |
| Net realized and unrealized gains  |    | 11,046,696              |    | 6,884,600                |    | 17,931,296         |
| Total investment return  |    | 14,895,676              |    | 9,440,677                |    | 24,336,353         |
| Investment return designated for current                                 |    |                         |    |                          |    |                    |
| operations   | (  | 12,153,128)             |    | (8,070,794)              |    | (20,223,922)       |
| Investment return in excess of amounts designated for current operations | \$ | 2.742.548               | \$ | 1,369,883                | \$ | 4.112.431          |
|  | Ψ  | =,: :=,0 :0             | -  | -,,                      | Ψ  | .,== <b>2,</b> .01 |

#### Alternative Investments

The fair value of alternative investments presented in the tables above has been estimated using the net asset value per share of the investments. Alternative investments held at June 30 consist of the following:

| onowing.                           |                   |                        |                         |                                |
|------------------------------------|-------------------|------------------------|-------------------------|--------------------------------|
|                                    |                   | June                   | 30, 2019                |                                |
|                                    | <br>Fair Value    | Unfunded<br>ommitments | Redemption<br>Frequency | Redemption<br>Notice<br>Period |
| Alternative investments            |                   |                        |                         |                                |
| Hedge funds                        | \$<br>178,753,518 | \$<br>_                | Quarterly - annually    | 30 - 100 days                  |
| Distressed debt securities         | 7,785,304         | 621,339                | Not eligible            | n/a                            |
| Private equity and venture capital | 43,708,225        | 24,848,303             | Not eligible            | n/a                            |
| Real estate                        | 15,695,203        | 146,128                | Not eligible            | n/a                            |
| Natural resources                  | 18,433,246        | 3,095,971              | Not eligible            | n/a                            |
|                                    |                   | lune                   | 30, 2018                |                                |
|                                    |                   | Julie                  | 30, 2010                | Redemption                     |
|                                    | <br>Fair Value    | Unfunded ommitments    | Redemption<br>Frequency | Notice<br>Period               |
| Alternative investments            |                   |                        |                         |                                |
| Hedge funds                        | \$<br>144,621,651 | \$<br>-                | Quarterly - annually    | 30 - 100 days                  |
| Distressed debt securities         | 14,931,012        | 636,450                | Not eligible            | n/a                            |
| Private equity and venture capital | 64,617,611        | 27,889,278             | Not eligible            | n/a                            |
| Real estate                        | 16,217,682        | 146,128                | Not eligible            | n/a                            |
| Natural resources                  | 13,952,135        | 3,655,971              | Not eligible            | n/a                            |
|                                    |                   |                        |                         |                                |

<u>Hedge Funds</u> includes investments in hedge funds that take both long and short positions across asset classes. Management of the funds has the ability to shift investments among differing investment strategies. The remaining restriction period for these investments ranged from six to twelve months at June 30, 2019.

# Notes to Financial Statements June 30, 2019 and 2018

<u>Distressed Debt Securities</u> includes investments in partnerships that purchase debt securities trading at a discount to their par value. The unofficial definition of distressed debt is any security yielding 10% points more than a U.S. Treasury bond with an equivalent maturity. Under the terms of the partnership agreements, capital is committed for seven to twelve years and may not be redeemed. Typically, the general partner requests capital during the initial three to five year period in order to fund investment activities. Distributions are made throughout and upon dissolution of the partnership.

<u>Private Equity and Venture Capital</u> includes several funds that invest primarily in the equity securities of public or private companies at various stages within their life cycle. These investments are either direct, fund of funds or secondary purchases across multiple strategies (growth equity, company buyout, venture capital, etc.) and are expected to significantly exceed performance of traditional equity indices. Private equity and venture capital investments cannot be redeemed because the investments do not allow for redemption in the first 12 years after acquisition. The remaining restriction period for these investments ranged from six to seven years at June 30, 2019.

<u>Real Estate</u> includes several real estate funds that invest in residential, multi-family, commercial and distressed properties in the U.S. Distributions from each fund will be made as the underlying investments of the funds are liquidated. It is estimated the underlying assets of the funds will be liquidated over the next one to twelve years.

<u>Natural Resources</u> includes investments in partnerships that invest primarily in oil and gas royalties and timber properties. Under the terms of the partnership agreements, capital is committed for seven to twelve years and may not be redeemed. Typically, the general partner requests capital during the initial three to five year period in order to fund investment activities. Distributions are made throughout and upon dissolution of the partnership.

#### Note 4: Contributions Receivable

Contributions receivable at June 30 consisted of the following:

| With Donor Restrictions |             |   |                            |
|-------------------------|-------------|---|----------------------------|
|                         | 2019        |   | 2018                       |
| \$                      | 5.382.155   | \$  | 4,581,107                  |
| •                       | 13,540,960  | -   | 12,531,519                 |
|                         | 1,822,685   |   | 2,086,086                  |
|                         | 20,745,800  |   | 19,198,712                 |
|                         |             |   |                            |
|                         | (1,202,811) |   | (1,126,960)                |
|                         | (1,502,584) | _   | (1,508,995)                |
| \$                      | 18,040,405  | \$  | 16,562,757                 |
|                         | _           | \$ 5,382,155<br>13,540,960<br>1,822,685<br>20,745,800<br>(1,202,811)<br>(1,502,584) | \$ 5,382,155 \$ 13,540,960 |

Discount rates ranged from 1.41% to 4.00% for 2019 and 2018.

# Notes to Financial Statements June 30, 2019 and 2018

### Note 5: Property and Equipment

Property and equipment at June 30 consists of:

|  | 2019           | 2018           |
|--|----------------|----------------|
| Land and land improvements                     | \$ 10,910,420  | \$ 10,628,048  |
| Buildings                                      | 171,937,028    | 171,825,016    |
| Machinery and equipment                        | 22,647,425     | 21,565,293     |
| Vehicles                                       | 559,781        | 559,781        |
| Construction in progress                       | 148,174        | 339,098        |
|  | 206,202,828    | 204,917,236    |
| Less accumulated depreciation and amortization | (86,381,974)   | (81,274,484)   |
|  | \$ 119,820,854 | \$ 123,642,752 |

#### Note 6: Beneficial Interest in Trusts

The College is the beneficiary under various perpetual trusts administered by outside parties. Under the terms of these trusts, the College has the irrevocable right to receive income earned on the trust assets in perpetuity, but never receives the assets held in trust. The estimated value of the expected future cash flows is \$8,532,483 and \$8,504,090, which represents the College's share of the fair value of the trust assets at June 30, 2019 and 2018, respectively.

The College is the beneficiary under various charitable remainder trusts for which it is not the trustee. The College's beneficial interest in these trusts is recorded at fair value, measured by the present value of the estimated expected future benefits to be received when the trust assets are distributed. At June 30, 2019 and 2018, the College's beneficial interest in remainder trusts administered by outside parties is \$14,812,121 and \$15,089,270, respectively. During the years ended June 30, 2019 and 2018, the College received \$171,623 and \$105,364 of contributions under remainder trusts held by others.

The College is also the beneficiary under various charitable trusts for which the College is the trustee. At June 30, 2019 and 2018, the value of these trusts was \$9,678,415 and \$8,703,175, respectively. At June 30, the underlying investments in these trusts included the following:

|  | 2019                  | 2018         |
|--|-----------------------|--------------|
| Cash equivalents Exchange - traded funds | \$ 164,87<br>5,960,75 | . ,          |
| Other mutual funds                       | 3,552,78              |              |
|  | \$ 9,678,41           | \$ 8,703,175 |

The College is the beneficiary under various revocable trust agreements. The assets of these trusts are not included in the statements of financial position of the College, since the trusts are revocable at the discretion of the grantor.

# Notes to Financial Statements June 30, 2019 and 2018

#### Note 7: Line of Credit

The College has a \$10 million revolving bank line of credit that expires in December 2020. At June 30, 2019 and 2018, there was \$0 and \$3,469,000, respectively, borrowed against this line. Interest varies with the one-month LIBOR rate plus 1.0%, which was 3.40% and 3.07% on June 30, 2019 and 2018 and is payable monthly.

### Note 8: Long-Term Debt

Long-term debt consists of the following:

|   | 2019             |    | 2018       |
|---|------------------|----|------------|
| Indiana Finance Authority Educational Facilities Revenue<br>Bond, Series 2015           | \$<br>12,750,000 | \$ | 13,500,000 |
| Indiana Finance Authority Educational Facilities Revenue<br>Refunding Bond, Series 2013 | 29,142,400       |    | 31,224,000 |
| Note payable  | 1,051,429        | _  | 1,261,714  |
|   | \$<br>42,943,829 | \$ | 45,985,714 |

On November 5, 2015, the College entered into a bond and loan agreement with the Indiana Finance Authority (Authority) and a financial institution whereby the Authority issued the Indiana Finance Authority Educational Facilities Revenue Bond, Series 2015 (the 2015 Bond) on behalf of the College, then sold the bond to the financial institution and loaned the proceeds of \$15,000,000 to the College. The College used the proceeds from the loan to facilitate the acquisition, construction, furnishing and equipping of new student housing facilities and the remodeling, renovation and improvement of an existing student housing facility. The proceeds of the 2015 Bond were also used to fund the costs of issuance.

The 2015 Bond matures on January 1, 2036, subject to prior redemption, principal amortization and acceleration. Interest on the 2015 Bond is due on the first business day of each month commencing on December 1, 2015. The 2015 Bond bears interest at a fixed rate of 1.95% through November 30, 2022. After that date, the interest rate mode may be adjusted to another mode prescribed by the bond and loan agreement.

On April 15, 2013, the College entered into a bond and loan agreement with the Authority and a financial institution whereby the Authority issued the Indiana Finance Authority Educational Facilities Revenue Refunding Bond, Series 2013 (the 2013 Bond) on behalf of the College, then sold the bond to the financial institution and loaned the proceeds of \$41,632,000 to the College. The College used the proceeds from the loan to facilitate the refunding of the Indiana Educational Facilities Authority Variable Rate Demand Educational Facilities Revenue Bonds, Series 2001 (the 2001 Bonds) and Indiana Educational Facilities Authority Variable Rate Demand Educational Facilities Revenue Bonds, Series 2003 (the 2003 Bonds). The proceeds of the 2013 Bond were also used to fund the costs of issuance related to the 2013 Bond.

# Notes to Financial Statements June 30, 2019 and 2018

The 2013 Bond matures on February 1, 2033, subject to prior redemption, principal amortization and acceleration. Interest on the 2013 Bond is due on the first business day of each month commencing on June 3, 2013. The 2013 Bond bears interest at a fixed or variable rate through February 1, 2020, at which time the 2013 Bond will enter a new interest rate mode at either a fixed or variable rate. At June 30, 2019, the 2013 Bond was subject to variable interest payments at a rate equal to 0.67% of the one-month LIBOR rate plus 0.87%, which was 2.48%.

On November 21, 2016, the College entered into a note payable agreement, the proceeds of which were used to facilitate the termination of the previous interest rate swap agreement. The note matures on December 1, 2023, and bears interest 3.24%. Payments of \$210,286 are due annually on December 1 of each year. This note is collateralized by the College's cash balances.

The 2015 Bond and 2013 Bond are collateralized by substantially all of the College's assets and are subject to certain covenants, including a requirement to maintain a ratio of unrestricted cash and investments to funded debt of at least 1.50 to 1.00 (as defined in the bond and loan agreement), tested annually as of the last day of each fiscal year.

Aggregate annual maturities and sinking fund requirements of long-term debt at June 30, 2019 are:

|            | Long-Term<br>Debt |
|------------|-------------------|
| 2020       | \$ 3,041,885      |
| 2021       | 960,286           |
| 2022       | 960,286           |
| 2023       | 960,286           |
| 2024       | 960,286           |
| Thereafter | 36,060,800        |
|            | \$ 42,943,829     |

Subsequent to year end, the College issued Series 2019 Bonds, which fully refunded the outstanding balance of the 2013 Bond. The interest rate swap related to the 2013 debt continued beyond the date of the refunding of the corresponding bonds. The 2019 Bonds were issued in the amount of \$29,142,000 and mature on February 1, 2037. Interest on the 2019 Bonds is due on the first business day of each month. The 2019 Bonds bear interest at a rate of equal to the sum of 0.67 times the One Month LIBOR Rate, plus 87 basis points through August 30, 2019. After that date, the bonds will bear a fixed rate of 2.53%.

# Notes to Financial Statements June 30, 2019 and 2018

#### Note 9: Derivative Financial Instrument

As a strategy to maintain acceptable levels of exposure to the risk of changes in future cash flows due to interest rate fluctuations, the College entered into an interest rate swap agreement for a portion of its variable rate debt.

In November 2016, the College entered into a new interest rate swap agreement whereby the College receives interest from the counterparty at a rate that varies with the one-month LIBOR rate and pays interest at a fixed rate of 1.265% on a notional amount of \$11,785,000 at June 30, 2019.

Under the interest rate swap agreement, the College pays or receives the net interest amount monthly, with the monthly settlements included in interest expense, unless related to the construction of new facilities, in which case, the settlements are capitalized as a cost of the project. The agreement is recorded at its fair value with subsequent changes in fair value reflected as interest expense, unless capitalized.

### Note 10: Annuities and Trusts Payable

The College has been the recipient of several gift annuities, which require future payments to the donor or their named beneficiaries. The College has recorded a liability at June 30, 2019 and 2018 of \$1,611,346 and \$1,536,001, respectively, which represents the present value of the future annuity obligations. The liability has been determined using a discount rate of 2.8%.

The College administers various charitable remainder trusts. A charitable remainder trust provides for the payment of distributions to the grantor or other designated beneficiaries over the trust's term (usually the designated beneficiary's lifetime). At the end of the trust's term, the remaining assets are available for the College's use. The portion of the trust attributable to the future interest of the College is recorded in the statements of activities as contributions with donor restrictions in the period the trust is established. Assets held in the charitable remainder trusts are recorded at fair value in the College's statements of financial position. On an annual basis, the College revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The present value of the estimated future payments is calculated using a discount rate of 2.8% and applicable mortality tables. At June 30, 2019 and 2018, assets held by the College under charitable remainder trusts aggregate \$9,678,415 and \$8,703,175 and the associated liabilities are \$4,481,760 and \$4,295,657, respectively.

# Notes to Financial Statements June 30, 2019 and 2018

### Note 11: Net Assets With Donor Restrictions

### **Net Assets With Donor Restrictions**

Net assets with donor restrictions at June 30 are restricted for the following purposes or periods:

|  | 2019           | 2018 - Restated |
|--|----------------|-----------------|
| Subject to expenditure for specified purpose           |                |                 |
| Scholarships   | \$ 1,424,973   | \$ 2,151,959    |
| Research (including Center for Inquiry)                | 2,053,306      | 2,438,294       |
| Public service (including Wabash Center)               | 9,413,436      | 10,761,604      |
| Academic support and library                           | 3,172,256      | 3,141,822       |
| Student services                                       | 484,166        | 476,046         |
| Capital projects                                       | 1,436,594      | 370,922         |
| Other  | 730,908        | 743,433         |
| Subject to the passage of time                         | 12,838,573     | 13,247,093      |
| Non-endowed funds                                      |                |                 |
| Scholarships   | 17,745,664     | 17,677,584      |
| General operations of the College                      | 17,170,151     | 15,556,842      |
| Loans  | 1,085,541      | 1,333,341       |
| Endowments   |                |                 |
| Subject to appropriation and expenditure when a        |                |                 |
| specified event occurs                                 |                |                 |
| Scholarships   | 52,690,209     | 51,283,243      |
| Research   | 1,141,291      | 1,057,791       |
| Public service   | 47,685         | 47,685          |
| Academic support and library                           | 5,906,846      | 4,790,640       |
| Student services                                       | 8,858,027      | 8,208,446       |
| Administration   | 366,319        | 366,319         |
| Endowed chairs   | 17,007,974     | 14,852,647      |
| General operations of the College (General endowment)  | 23,280,977     | 23,241,581      |
| Capital projects                                       | 453,173        | 450,673         |
| Loans  | 302,054        | 302,054         |
|  | 110,054,555    | 104,601,079     |
| Subject to endowment spending policy and appropriation | , ,            |                 |
| Scholarships   | 11,939,781     | 12,434,398      |
| Research   | 208,802        | 267,985         |
| Public service   | 12,659         | 15,338          |
| Academic support and library                           | 1,634,743      | 1,930,693       |
| Student services                                       | 1,258,179      | 1,673,946       |
| Administration   | 177,320        | 201,449         |
| Endowed chairs   | 10,067,652     | 11,228,762      |
| General operations of the College (General endowment)  | 19,106,488     | 20,809,139      |
| Capital projects                                       | 54,274         | 76,704          |
| Loans  | 332,925        | 361,108         |
|  | 44,792,823     | 48,999,522      |
|  | \$ 222,402,946 | \$ 221,499,541  |

# Notes to Financial Statements June 30, 2019 and 2018

#### Net Assets Released From Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

|   | <br>2019         | 2018             |
|---|------------------|------------------|
| Satisfaction or purpose restrictions                  |                  |                  |
| Scholarships  | \$<br>5,240,365  | \$<br>4,627,022  |
| Research (including Center for Inquiry)               | 1,146,281        | 907,300          |
| Public service (including Wabash Center)              | 4,045,797        | 3,978,588        |
| Academic support and library                          | 1,451,604        | 2,350,716        |
| Student services                                      | 1,883,658        | 814,713          |
| Property and equipment acquired and placed in service | -                | 2,404,546        |
| Other   | 4,464,832        | <br>943,859      |
|   | \$<br>18,232,537 | \$<br>16,026,744 |

#### Note 12: Endowment

The College's pooled endowment consists of approximately 400 individual funds established for a variety of purposes. The pooled endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments (board-designated endowment funds). As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with pooled endowment funds, including board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

The College's Board of Trustees has interpreted the State of Indiana's Prudent Management of Institutional Funds Act (SPMIFA) as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the College considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The College has interpreted SPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with SPMIFA, the College considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. Duration and preservation of the fund
- 2. Purposes of the College and the fund
- 3. General economic conditions

# Notes to Financial Statements June 30, 2019 and 2018

- 4. Possible effect of inflation and deflation
- 5. Expected total return from investment income and appreciation or depreciation of investments
- 6. Other resources of the College
- 7. Investment policies of the College

The composition of net assets by type of pooled endowment fund at June 30, 2019 and 2018 was:

|  |                              |     | 2019                       |  |
|--|------------------------------|-----|----------------------------|--|
|  | ithout Donor<br>Restrictions |     | With Donor<br>Restrictions | Total  |
| Donor-restricted endowment funds Amounts required to be maintained in perpetuity Accumulated investment gains Board-designated endowment funds | \$<br>-<br>-<br>170,416,737  | \$  | 110,054,555<br>44,792,823  | \$<br>110,054,555<br>44,792,823<br>170,416,737 |
| Total pooled endowment funds   | \$<br>170,416,737            | \$  | 154,847,378                | \$<br>325,264,115                              |
|  |                              | 201 | 8 - Restated               |  |
|  | ithout Donor<br>Restrictions |     | With Donor<br>Restrictions | Total  |
| Donor-restricted endowment funds Amounts required to be maintained in perpetuity Accumulated investment gains Board-designated endowment funds | \$<br>-<br>-<br>177,186,148  | \$  | 104,601,079<br>48,999,522  | \$<br>104,601,079<br>48,999,522<br>177,186,148 |
| Total pooled endowment funds   | \$<br>177,186,148            | \$  | 153,600,601                | \$<br>330,786,749                              |

# Notes to Financial Statements June 30, 2019 and 2018

Changes in endowment net assets for the years ended June 30, 2019 and 2018 were:

|  |    | Without Donor<br>Restrictions |    | With Donor<br>Restrictions |    | Total        |  |
|--|----|-------------------------------|----|----------------------------|----|--------------|--|
| Endowment net assets, July 1, 2017   | \$ | 175,294,771                   | \$ | 146,876,821                | \$ | 322,171,592  |  |
| Investment return  |    | 12,384,712                    |    | 11,402,674                 |    | 23,787,386   |  |
| Contributions received and board designations<br>Appropriation of endowment assets |    | (9,022)                       |    | 3,724,134                  |    | 3,715,112    |  |
| for expenditure  |    | (10,325,409)                  |    | (9,232,096)                |    | (19,557,505) |  |
| Other changes to endowment funds   |    | (158,904)                     |    | 829,068                    |    | 670,164      |  |
| Endowment net assets, June 30, 2018  |    | 177,186,148                   |    | 153,600,601                |    | 330,786,749  |  |
| Investment return  |    | (216,438)                     |    | 4,802,022                  |    | 4,585,584    |  |
| Contributions received and board designations<br>Appropriation of endowment assets |    | 3,301,922                     |    | 5,339,593                  |    | 8,641,515    |  |
| for expenditure  |    | (9,914,598)                   |    | (9,008,796)                |    | (18,923,394) |  |
| Other changes to endowment funds   |    | 59,703                        |    | 113,958                    |    | 173,661      |  |
| Endowment net assets, June 30, 2019  | \$ | 170,416,737                   | \$ | 154,847,378                | \$ | 325,264,115  |  |

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the College is required to retain as a fund of perpetual duration pursuant to donor stipulation or SPMIFA. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after investment of new restricted contributions and continued appropriation for certain purposes that was deemed prudent by the governing body. At June 30, 2019 and 2018, underwater endowment funds reported in net assets with donor restrictions were as follows:

|   | 2019                        | 2018                        |
|---|-----------------------------|-----------------------------|
| Original gift values Fair value of underwater funds | \$ 51,628,082<br>47,377,705 | \$ 34,124,729<br>31,577,841 |
| Underwater endowment funds                          | \$ (4,250,377)              | \$ (2,546,888)              |

# Notes to Financial Statements June 30, 2019 and 2018

The College has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs and other items supported by its endowment while seeking to maintain the purchasing power of the endowment. Endowment assets include those assets of donor-restricted endowment funds the College must hold in perpetuity or for donor-specified periods, as well as those of board-designated endowment funds. Under the College's policies, endowment assets are invested in a manner that is intended to produce results that exceed inflation, spending and the costs of asset management while assuming a prudent level of investment risk. The College expects its endowment funds to provide an average annual rate of return of approximately 6% plus the Consumer Price Index over time. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate of return objectives, the College relies on a total return strategy in which investment returns are achieved through both current yield (investment income such as dividends and interest) and capital appreciation (both realized and unrealized). The College targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The College's endowment spending policy appropriates a percentage of the twelve quarter moving average of the fair value of the College's pooled endowment to support operations. For fiscal year 2019 and 2018, the College drew 5.875% and 5.95%, respectively, for operations. The College's endowment spending policy is consistent with the College's objective to maintain the purchasing power of endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifs and investment return. The College has a policy that permits spending from underwater endowment funds depending on the degree to which the fund is underwater, unless otherwise precluded by donor stipulations or laws and regulations.

#### Note 13: Pension Plans

The College provides noncontributory retirement plans through Teachers Insurance and Annuity Association and College Retirement Equities Fund (TIAA/CREF), a national organization used to fund retirement benefits for educational institutions, and American Funds, a mutual fund company used to fund retirement benefits. These plans cover substantially all employees of the College.

The College makes monthly contributions to TIAA/CREF and American Funds to purchase individual annuities. Total amounts expensed in relation to these plans were \$1,749,973 and \$1,546,193 for 2019 and 2018, respectively.

# Notes to Financial Statements June 30, 2019 and 2018

#### Note 14: Postretirement Plan

The College sponsors a defined-benefit postretirement health plan that covers both salaried and non-salaried employees who meet the eligibility requirements. The College expects to contribute \$530,547 to the plan in fiscal year 201920.

The College uses a June 30 measurement date for this plan and information about the plan's funded status follows:

|  | 2019                        | 2018                         |
|--|-----------------------------|------------------------------|
| Benefit obligation   | \$ 9,687,752                | \$ 9,423,277                 |
| Funded status  | \$ (9,687,752)              | \$ (9,423,277)               |
| Accumulated benefit obligation   | \$ (9,687,752)              | \$ (9,423,277)               |
| Items not yet recognized as a component of net periodic benefit cost Net loss Prior service credit | \$ 4,404,531<br>(9,156,714) | \$ 4,796,149<br>(10,301,304) |

A liability of \$9,687,752 and \$9,423,277 was recorded at June 30, 2019 and 2018, respectively, for the accumulated benefit obligation in excess of plan assets.

Other significant balances and costs are:

|                       | 2019 |         | 2018 |         |
|-----------------------|------|---------|------|---------|
| Benefit cost          | \$   | 42,050  | \$   | 306,117 |
| Employer contribution |      | 530,547 |      | 495,423 |
| Benefits paid         |      | 530,547 |      | 495,243 |

The estimated net loss and prior service credit that will be amortized into net periodic benefit cost over the next fiscal year are \$687,151 and \$770,764, respectively.

# Notes to Financial Statements June 30, 2019 and 2018

The following amounts have been recognized in the statements of activities for the years ended June 30, 2019 and 2018:

|  | 2019                       | 2018                         |
|--|----------------------------|------------------------------|
| Amounts reclassified as components of net periodic pension cost of the period:  Net loss  Prior service credit | \$<br>770,764<br>1,144,590 | \$<br>1,038,459<br>1,144,590 |
| Significant assumptions include:   |                            |                              |
|  | <br>2019                   | 2018                         |
| Weighted-average assumptions used to determine benefit obligations:  |                            |                              |
| Discount rate  | 3.50%                      | 4.25%                        |
| Medical trend rate   | 8.00%                      | 8.00%                        |
| Weighted-average assumptions used to determine benefit costs:  |                            |                              |
| Discount rate  | 4.25%                      | 4.00%                        |
| Medical trend rate   | 8.00%                      | 8.00%                        |

For measurement purposes, an 8.00% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2019 and 2018.

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid as of June 30:

| 2020        | \$ 475,077 |
|-------------|------------|
| 2021        | 508,675    |
| 2022        | 528,873    |
| 2023        | 527,249    |
| 2024        | 533,958    |
| 2025 - 2029 | 2,727,811  |

# Notes to Financial Statements June 30, 2019 and 2018

#### Note 15: Disclosures About Fair Value of Assets and Liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- **Level 3** Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities

Following is a description of the valuation methodologies and inputs used for assets and liabilities measured at fair value on a recurring basis and recognized in the accompanying statements of financial position, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the year ended June 30, 2019. For assets classified within Level 3 of the fair value hierarchy, the process used to develop the reported fair value is described below.

#### Investments

**Domestic Common Stocks and Foreign Common Stocks:** Where quoted market prices are available in an active market, domestic and foreign common stocks are classified within Level 1 of the valuation hierarchy.

**Fixed Income Securities/Funds:** Where quoted market prices are available in an active market, fixed income securities/funds are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows and are classified as Level 2.

Alternative Investments: As a practical expedient, fair value of alternative investments is determined using the net asset value (or its equivalent) supplied by the respective fund managers. Alternative investments are therefore classified within the Investments Measured at NAV of the valuation hierarchy.

# Notes to Financial Statements June 30, 2019 and 2018

#### Charitable Remainder Trusts

The fair value of charitable remainder trusts held by others is estimated at the present value of future distributions expected to be received by the College over the term of the agreement based on life expectancy tables and discount rates that approximate the average return on the endowment. Due to the nature of the valuation inputs, the interest in charitable remainder trusts held by others is classified within Level 3 of the hierarchy.

The fair value of the investments in charitable remainder trusts held by the College are based on quoted market prices available in active markets, and are therefore classified within Level 1 of the hierarchy. The underlying securities of the charitable remainder trusts held by the College consist primarily of domestic and foreign common stocks and fixed income funds.

#### Beneficial Interest in Perpetual Trust

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement, which approximates the fair value of the underlying investments which are primarily held in marketable securities. Due to the nature of the valuation inputs, the interest is classified within Level 2 of the hierarchy.

#### Interest Rate Swap Agreement

The fair value is estimated by the counterparty using a proprietary model and, therefore, is classified within Level 3 of the valuation hierarchy.

Fair value determinations for Level 3 measurements of investments, charitable remainder trusts and the interest rate swap agreement are the responsibility of the Business Office. The Business Office utilizes the valuations provided by third parties to generate fair value estimates on a monthly or quarterly basis and challenges the reasonableness of the assumptions used and reviews the methodology to ensure the estimated fair value complies with accounting standards generally accepted in the United States.

# Notes to Financial Statements June 30, 2019 and 2018

### Recurring Measurements

The following table presents the fair value measurements of assets and liabilities recognized in the accompanying statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2019 and 2018.

|   | Fair<br>Value | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Investments<br>Measured at<br>NAV <sup>(A)</sup> |
|---|---------------|---|---|--|--|
| June 30, 2019                           |               |   |   |  |  |
| Investments                             |               |   |   |  |  |
| Cash equivalents                        | \$ 18,987,803 | \$ 16,377,370   | \$ 2,610,433  | \$ -   | \$ -   |
| Domestic common stocks                  |               |   |   |  |  |
| Large cap                               | 10,742,574    | 10,742,574  | -   | -  | -  |
| Mid cap                                 | 348,331       | 348,331   | -   | -  | -  |
| Small cap                               | 461,677       | 461,677   | -   | -  | -  |
| Foreign common stocks                   | 2,920,661     | 2,920,661   | -   | -  | -  |
| Governmental securities                 | 261,973       | 261,973   | -   | -  | -  |
| Fixed income securities/funds           | 42,987,528    | 39,503,577  | 3,483,951   | -  | -  |
| Alternative investments                 |               |   |   |  |  |
| Hedge funds                             | 178,753,518   | -   | -   | -  | 178,753,518                                      |
| Distressed debt securities              | 7,785,304     | -   | -   | -  | 7,785,304  |
| Private equity and venture capital      | 43,708,225    | -   | -   | -  | 43,708,225                                       |
| Real estate                             | 15,695,203    |   |   | 275,000  | 15,420,203                                       |
| Natural resources                       | 18,433,246    |   |   |  | 18,433,246                                       |
| Total investments                       | 341,086,043   | 70,616,163  | 6,094,384   | 275,000  | 264,100,496                                      |
| Charitable remainder trusts             | 24,490,536    | 9,678,415   | -   | 14,812,121   | -  |
| Beneficial interest in perpetual trusts | 8,532,483     | -   | 8,532,483   | -  | -  |
| Interest rate swap agreement            | (45,887)      | -   | -   | (45,887)   | -  |
| June 30, 2018                           |               |   |   |  |  |
| Investments                             |               |   |   |  |  |
| Cash equivalents                        | \$ 14,925,191 | \$ 14,878,301   | \$ 46,890   | \$ -   | \$ -   |
| Domestic common stocks                  |               |   |   |  |  |
| Large cap                               | 8,474,322     | 8,474,322   | -   | -  | -  |
| Mid cap                                 | 340,690       | 340,690   | -   | -  | -  |
| Small cap                               | 333,788       | 333,788   | -   | -  | -  |
| Foreign common stocks                   | 9,167,189     | 9,167,189   | -   | -  | -  |
| Governmental securities                 | 27,821,865    | 27,821,865  | -   | -  | -  |
| Fixed income securities/funds           | 39,846,624    | 30,056,949  | 9,789,675   | -  | -  |
| Alternative investments                 |               |   |   |  |  |
| Hedge funds                             | 144,621,651   | -   | -   | -  | 144,621,651                                      |
| Distressed debt securities              | 14,931,012    | -   | -   | -  | 14,931,012                                       |
| Private equity and venture capital      | 64,617,611    | -   | -   | -  | 64,617,611                                       |
| Real estate                             | 16,217,682    | -   | -   | 275,000  | 15,942,682                                       |
| Natural resources                       | 13,952,135    |   |   |  | 13,952,135                                       |
| Total investments                       | 355,249,760   | 91,073,104  | 9,836,565   | 275,000  | 254,065,091                                      |
| Charitable remainder trusts             | 23,792,445    | 8,703,175   | -   | 15,089,270   | -  |
| Beneficial interest in perpetual trusts | 8,504,090     | -   | 8,504,090   | -  | -  |
| Interest rate swap agreement            | 308,175       | -   | -   | 308,175  | -  |

# Notes to Financial Statements June 30, 2019 and 2018

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying statements of financial position using significant unobservable (Level 3) inputs:

|  | Charitable<br>Real Remainder<br>Estate Trusts |    | Interest<br>Rate Swap<br>Agreement |    |                        |
|--|---|----|------------------------------------|----|------------------------|
| Balance, July 1, 2017  | \$<br>1,995,804                               | \$ | 13,063,473                         | \$ | 26,199                 |
| Change in value of split-interest agreements<br>Contributions<br>Sale of real estate<br>Gain on interest rate swap | -<br>(1,720,804)<br>-                         |    | 1,920,433<br>105,364<br>-          |    | -<br>-<br>-<br>281,976 |
| Balance, June 30, 2018   | 275,000                                       |    | 15,089,270                         |    | 308,175                |
| Change in value of split-interest agreements Contributions Sale of real estate Loss on interest rate swap          | <br>-<br>-<br>-                               |    | (277,149)<br>-<br>-<br>-           |    | (354,062)              |
| Balance, June 30, 2019   | \$<br>275,000                                 | \$ | 14,812,121                         | \$ | (45,887)               |

The College occasionally recognizes transfers from Level 3 to Level 2 as a result of the expiration of fund lock-up provisions. The expiration of these provisions allows the College to redeem its interest in these funds at net asset value within a reasonable period of time. Such transfers are recognized as of the end of the year.

#### Unobservable (Level 3) Inputs

The fair value of the College's interest in charitable remainder trusts held by others is estimated at the present value of the estimated expected future benefits to be received and was \$14,812,121 and \$15,089,270 at June 30, 2019 and 2018, respectively. The fair value of the interest in charitable remainder trusts held by others is based on unobservable inputs such as mortality tables and a discount rate of 2.80%.

The fair value of the College's interest rate swap is based on the counterparty's proprietary model, which is based on forward-looking interest rate curves and discounted cash flows and is considered an unobservable input. No adjustments were made by the College to the fair value.

# Notes to Financial Statements June 30, 2019 and 2018

### Note 16: Liquidity

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of June 30, 2019 and 2018, comprise the following:

|  | _  | 2019       |
|--|----|------------|
| Financial assets available to meet cash needs for general            |    |            |
| expenditures within one year   |    |            |
| Cash   | \$ | 5,728,724  |
| Accounts receivable  |    | 489,132    |
| Contributions receivable for general expenditure due within one year |    | 5,382,154  |
| Investment return designated for current operations - 2020           |    | 17,745,000 |
| Investments not encumbered by donor or board restrictions            |    | 13,308,969 |
|  | \$ | 42,653,979 |

The College receives significant contributions restricted by donors and considers contributions restricted for programs which are ongoing, major and central to its annual operations to be available to meet cash needs for general expenditures.

The College's endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure, but fulfill key operating needs of the College.

The board-designated endowment of \$177,186,148 is subject to an annual spending rate described in Note 13. Although the College does not intend to spend from this board-designated endowment (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary. To help manage unanticipated liquidity needs, the College has a line of credit in the amount of \$10 million which it could draw upon.

The College manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. During the year ended June 30, 2019, the level of liquidity and reserves was managed within the policy requirements.

# Notes to Financial Statements June 30, 2019 and 2018

### Note 17: Significant Estimates, Concentrations and Contingencies

#### **Concentrations - Contributions**

At June 30, 2019 and 2018, approximately 72% and 74%, respectively, of the contributions receivable balance was due from Board of Trustees' members. Additionally, at June 30, 2019 and 2018, approximately 14% and 27%, respectively, of contributions were received from one donor.

#### **Contingencies**

The College is subject to claims and lawsuits that arise primarily in the ordinary course of its activities. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the financial position, change in net assets and cash flows of the College.

### Pension Benefit Obligations

The College has a defined-benefit postretirement health plan whereby it agrees to provide certain postretirement health benefits to eligible employees. The benefit obligation is the actuarial present value of all benefits attributed to service rendered prior to the valuation date. It is reasonably possible that events could occur that would change the estimated amount of this liability in the near term.